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#### SEMINAR REPORT

**Title:** Role of Incubators in Nurturing Academic Entrepreneurs

**Speaker:** Dr. Ramjee Pallela, COO, Atal Incubation Centre – CCMB

**Date:** 17-11-2025

Venue: Auditorium, SNVPMV

**Organized by:** Department of Pharmaceutical Analysis

Coordinator: Dr. P. Vivek Sagar, HOD, Dept. of Pharmaceutical Analysis

A seminar on "Role of Incubators in Nurturing Academic Entrepreneurs" was delivered by Dr. Ramjee Pallela, COO of AIC-CCMB. The session focused on how academic institutions play a crucial role in promoting innovation and guiding students and researchers toward entrepreneurship. The speaker explained that a strong academic innovation ecosystem is built on three key components: a robust start-up development process, educational programs that teach entrepreneurial skills, and supportive infrastructure such as labs, mentorship, and business services.

Dr. Ramjee highlighted that scientific discovery alone is not enough to build a successful startup. Researchers must also understand business models, accounting basics, legal issues, intellectual property, and financial structures. He introduced the audience to the **Lean Startup Methodology**, which emphasizes quick prototyping, market validation, and constant learning to reduce risks and accelerate commercialization.

The seminar outlined the various supports provided by incubators at both pre-incubation and incubation stages. These include mentorship, IP and legal assistance, market research support, financial planning, industry connections, and access to institutional facilities such as laboratories and libraries. Models of sustainable innovation and types of start-ups were also briefly discussed, supported by research in innovation management.

A case study from AIC-CCMB, the **OnCovid<sup>TM</sup> Ab/Ag assay**, demonstrated how incubators help translate research into viable products, especially during urgent public health needs. The speaker also highlighted opportunities for students and researchers through internships,



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innovation schemes such as SITARE, GYTI, SIIP, PRAYAS, and exposure to national bodies like BIRAC, DBT, DST, and NRDC.

The session concluded with an overview of major funding sources available to innovators and start-ups, including AIM, BIRAC, NSTEDB, MEITY, and global foundations like Gates Foundation and Wellcome Trust. Overall, the seminar emphasized the importance of incubation support, multidisciplinary learning, and active participation in the start-up ecosystem, motivating students to transform innovative ideas into impactful enterprises.

Aitha Nikhil, Organizing Secretary of Savishkar, also attended the program along with other student coordinators from Savishkar Hyderabad Nikhil and Pruthvi Teja were present at the seminar. During the session, Aitha Nikhil praised the girls and highlighted the importance of women in India. At the end of the program, feedback forms were distributed to the students. The students filled out the forms and submitted them.

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#### SAROJINI NAIDU VANITA PHARMACY MAHA VIDYALAYA

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SAROJINI NAIDU VANITA PHARMACY MAHA VIDYALAYA (Co-Ed.)

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17.11.2025

#### CIRCULAR

All faculty members and students are informed that a seminar titled "From Lab to Market: The Role of Innovation and Incubation in the Pharma & Biotech Sector" will be held on November 17, 2025 at 10:30 AM in the Auditorium, SNVPMV.

Speaker: Dr. Ramjee Pallela, PhD, MBA

COO, Atal Incubation Centre-CCMB, Hyderabad

The seminar is organized by the Department of Pharmaceutical Analysis, SNVPMV in association with Savishkar Telangana, as part of National Entrepreneurs' Day celebrations.

All are invited to participate.



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No	Faculty Name	Designation	Signature
	Dr.N.Srinivas	Professor & Director	N Buice
2	Dr.T.Mamatha	Professor & Principal	An
3		Professor & Vice-Principal	Ru
4		Professor & HOD	Cla
5	Dr.S.Anuradha Bai	Professor & HOD	A
6	Dr.T.Venu	Professor & HOD	The ,
7	Dr.Vivek Sagar	Professor & HOD	P. Centy
8	Dr. B. Chandra Shekar Reddy	Professor & HOD	
9	Smt.R.V.S.Latha Sree	Associate Professor	
10	Dr.K.Neelima	Associate Professor	
11	Dr.B. Siva Jyothi	Associate Professor	*
12	Dr. M.Swetha	Associate Professor	
13	Dr. S.Rohini Reddy	Associate Professor	July 1
14	Dr. CH.Shanthi Priya	Associate Professor	1130
15	Dr.K.Vinutha	Associate Professor	Vinutha
16	Dr. K.R.V.S. Chaitanya	Associate Professor	
17	Dr. M. Sreekanth	Associate Professor & HOD	M. Les Le
18	Dr. P. Ravi Kumar	Associate Professor & HOD	1
19	Mrs. K. Geethanjali	Associate Professor	0
20	Dr.Leemol Shaju	Sr. Assistant Professor	die
21	Smt.G.Srilalitha	Assistant Professor	
22	Dr.Ch.Bhargavi	Assistant Professor	But
23	Smt.N.Indira Rani	Assistant Professor	•
24	Smt.S.Muni Sireesha	Assistant Professor	
25	Smt. P.M.Sameera	Assistant Professor	
26	Dr. R.Prasanthi	Assistant Professor	
27	Ms.S.Divya	Assistant Professor	B
28	Dr.Akaram Sujala	Assistant Professor	
29	Smt.Azmeer Jyothi	Assistant Professor	-5du
30	Smt.P.Kavitha Babu Rao	Assistant Professor	1
31	Mrs. A.Shailaja	Assistant Professor	(N)
32	Mrs.Jutta Swathi	Assistant Professor	
33	Dr Jithender	Assistant Professor	8
34	Dr. V. Santhoshini	Assistant Professor	land
35	Dr. Hadiya Iram	Assistant Professor	( )
36	Ms. P. Sri Varsha	Assistant Professor	there
37	Dr.M. Shiva Rama Krishna		W



Sl.No	Faculty Name	Designation	Signature
38	Mrs. J. Sarika	Assistant Professor	
39	Mrs. P. Uma	Assistant Professor	8-00
40	Mr. D. Suresh	Assistant Professor	
41	Mrs. P. Rajyalakshmi Devi	Assistant Professor	Albert
42	Mrs. Samreen	Assistant Professor	The state of the s
43	Mr. K. Sandeep	Assistant Professor	C.N.
44	Mrs. Ritu Jain	Assistant Professor	THE .
45	Mrs. J. Sunayana	Assistant Professor	-
	Ms. N. Rojaramani	Assistant Professor	102/











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17-11-25

### SAROJINI NAIDU VANITA PHARMACY MAHA VIDYALAYA

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B.Pharmacy IV Year

51.No	Hall Ticket No	Attendance Sheet  Name of the Candidate	Signature
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39	1704-22-881-040	Japleen Kaur	0
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41	1704-22-881-042	Jatoth Rakshitha	Radhita
42	1704-22-881-043	Juveria Nazneem	جارین
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44	1704-22-881-046	Kakkerawada Sowmya	Alah
45	1704-22-881-047	Kanaganti Chaitanya	Sough
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72	1704-22-881-074	P.N.M.Srilalitha Jahnavi	- Lnave
73	1704-22-881-075	Pally Poojitha Yadav	Jahrauf Redigither
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80	1704-22-881-082	Puram Ruchitha	Bourse P. Richeth
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### SAROJINI NAIDU VANITA PHARMACY MAHA VIDYALAYA

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84	1704-22-881-086	Rathlavath Geetha	
85	1704-22-881-087	Sadhu Raja Rajeshwari Devi	Rageshwar
86	1704-22-881-088	Safura Vali	
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