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Ref.: SNVPMV/

Date: 19/12/2025

### CIRCULAR

Topic: "Unlocking Opportunities: IPR and Entrepreneurship in Clinical

Research & Pharmacovigilance"

Organized By: Department of Regulatory Affairs

Speaker: Mr. Abdul Azeem, Founder and CEO of PHARMAWIZ

Dear Staff & Students,

We are pleased to inform you that we are going to conduct a seminar on "Unlocking Opportunities: IPR and Entrepreneurship in Clinical Research & Pharmacovigilance" by Mr. Abdul Azeem Founder and CEO of PHARMAWIZ.

The lecture will be delivered by Mr. Abdul Azeem Founder and CEO of PHARMAWIZ in our college auditorium on 20/12/2025 at 10:00 A.M. All faculty members, M. Pharmacy students, B. Pharm IV Year and Pharm.D IV and V year students are cordially invited to attend the seminar. Let us make the most of this opportunity and contribute to its grand success through your active participation.

PRINCIPAL.

H.No. 12-5-31 & 32, Vijayapuri Colony, Tarnaka, Secunderabad - 500 017. Telangana, INDIA. Phone: 040-27002221, Mobile: 92480 77972

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## Guest Lecture on UNLOCKING OPPORTUNITIES: IPR AND ENTREPRENEURSHIP IN CLINICAL RESEARCH & PHARMACOVIGILANCE

SNVPMV Auditorium, 20th December 2025, 10 A.M. onwards



Organised by: Dr. S. Rohini Reddy epartment of Regulatory Affairs.

-BY Mr. Abdul Azeem Founder & CEO of PHARMAWIZ

Presided by Dr. B. Prabha Shankar Chairman, SNVPMV

Dr. B. Haarika Vice - Principal

Dr. T. Mamatha Principal

Dr. N. Srinivas Sri. B. Hanumanth Rao Director Hon Secretary



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### **REPORT ON GUEST LECTURE**

**EVENT TITLE**: Guest Lecture on "UNLOCKING OPPORTUNITIES: IPR AND ENTREPRENEURSHIP IN CLINICAL RESEARCH AND PHARMACOVIGILANCE".

**Date**: 20-12-2025

Venue: SNVPMV, Auditorium.

Organized by: Department of Regulatory Affairs, SNVPMV.

Guest speaker: Mr. Abdul Azeem, Founder & CEO of Pharmawiz.

### **INTRODUCTION**

The Department of Regulatory Affairs, Sarojini Naidu Vanita Pharmacy Maha Vidyalaya (Co-Ed.) (SNVPMV), organized an enlightening Guest Lecture on "Unlocking Opportunities: IPR and Entrepreneurship in Clinical Research and Pharmacovigilance." The session was graced by dignitaries Director, Dr. N. Srinivas; Vice Principal, Dr. B. Haarika; and R & D Advisor, Dr. R. Ashok Kumar.

We were deeply honoured and privileged to have Mr. Abdul Azeem, distinguished guest speaker from Founder & CEO of Pharmawiz, who delivered an insightful lecture highlighting the impact of Opportunities in IPR and Entrepreneurship in Clinical Research and Pharmacovigilance. The welcome address was given by Dr. N. Srinivas, who expressed their appreciation for the expert's presence and emphasized the relevance of IPR and Entrepreneurship in Clinical Research and Pharmacovigilance.

The seminar witnessed active participation from B. Pharmacy final year students, M.Pharmacy students (All departments) and Pharm.D IV and V Year students, who gained valuable knowledge and inspiration from the discussion. The event provided a great platform to know about the Opportunities in IPR and Entrepreneurship in Clinical Research and Pharmacovigilance.

### **ABOUT GUEST SPEAKER**

- Mr. Abdul Azeem, Founder & CEO of Pharmawiz.
- Mr. Abdul Azeem, University college of Pharmaceutical sciences, Kakatiya University.
- Mr. Abdul Azeem, has 11 years of extensive experience in Pharmacovigilance, Drug Safety, Clinical Research and the US Healthcare sector.



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- During his earlier career, Mr. Abdul Azeem worked with leading organizations such as Tata Consultancy Services (TCS), Bioclinica India Pvt Ltd, Aurobindo Pharma, and Qinecsa.
- In addition to corporate journey, Mr. Abdul Azeem was the founder of Pharmawiz, an upskilling platform dedicated to empowering aspiring pharma professionals. Over the past three years, had the privilege of mentoring and shaping the careers of more than 1,200 pharma graduates, helping them successfully launch their professional journeys in the pharmaceutical and healthcare sectors.

#### **PROGRAM OVERVIEW**

Mr. Abdul Azeem began the session by introducing us to various aspects of the pharmaceutical field, helping us gain a broader understanding of the industry so we can choose a career path based on our interests. He started his career at the age of 21 and has guided more than 1200 students into over 60 multinational companies across the country. He also explained in detail more than 30 different roles available in the pharma sector.

The session mainly focused on unlocking opportunities in IPR (Intellectual Property Rights) and Pharmacovigilance. Sir defined a career as choosing the right path to earn money while ensuring continuous growth. Career planning, he emphasized, can include continuing a family business, taking up a job, or pursuing entrepreneurship.

The lecture highlighted the skills and career paths available for pharma graduates in areas such as nanotechnology, Clinical SAS, medical coding, materiovigilance, regulatory affairs, clinical research, data management, HEOR, and medical writing. Other possible paths include manufacturing, marketing, academics, and legal roles. He mentioned that roles like medical coding and medical scribing offered nearly 25,000 job opportunities last year. Materiovigilance, which deals with the safety surveillance of medical devices, is also a rapidly growing field.

The pharma industry broadly focuses on Research & Development (designing new drugs/devices, conducting clinical trials), Quality Control (QC) and Quality Assurance (QA), and Manufacturing & Production (overseeing production lines, process optimization, GMP compliance). Marketing roles in the pharmaceutical sector include market research, pharmaceutical advertising, sales, and financial management.

The lecture also emphasized exploring career opportunities based on industry requirements, acquiring relevant skills and certifications, and seeking guidance from mentors for better insights and networking. It highlighted the importance of understanding growth prospects, salary trends, and job stability in each domain. Job portals such as Naukri and LinkedIn should be regularly checked for opportunities.



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Sir also stressed the importance of preparing a strong resume by using relevant keywords, quantifying achievements, and keeping the format clean. For interviews, especially in research-based companies, he advised practicing common and role-specific questions, demonstrating problem-solving abilities, and showing awareness of industry trends. He also discussed pathways for studying abroad or pursuing higher education, and the importance of having a backup plan to ensure stability in one's career.

Quotation: "It is not the strongest of the species that survives, nor the most intelligent that survives. It is the one that is most adaptable to change."

### **CONCLUSION**

The session concluded with a heartfelt Vote of Thanks delivered by Dr. S. Rohini Reddy, Associate Professor, Department of Regulatory Affair. A felicitation ceremony was held to honor the guest speaker, Mr. Abdul Azeem, which was graciously conducted by Dr. R. Ashok Kumar, R & D Advisor.

Dr. S. Rohini Reddy extended her gratitude to the Chairman, GB Members, Director, Principal, Vice Principal, faculty, non-teaching staff, all the organizers and students for their continuous support in making the event a grand success. Special appreciation was expressed to the guest speaker for his enlightening talk and to all the students for their active participation. The Guest Lecture was a resounding success, offering valuable insights into how Opportunities in IPR and Entrepreneurship in Clinical Research and Pharmacovigilance.



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