

REPORT ON WORKSHOP: Potential Career Opportunities in the Healthcare Sector

Date: December 29, 2025

Time: 11:00 AM

Venue: SNVPMV Auditorium

Organized By: Sarojini Naidu Vanita Pharmacy Maha Vidyalaya (SNVPMV)

In Association With: Clouds N Codes Technologies

1. Introduction

Sarojini Naidu Vanita Pharmacy Maha Vidyalaya, organized a one-day workshop titled **"Potential Career Opportunities in the Healthcare Sector for Pharmacy Students."** The event was conducted in association with **Clouds N Codes Technologies** to bridge the gap between academic learning and industry requirements in the evolving healthcare IT and medical coding sectors.

2. Objectives

- To expose students to non-traditional career paths in the healthcare sector.
- To provide insights into the role of technology, medical coding, and clinical data management in the pharmaceutical industry.
- To guide students on the skill sets required to secure placements in top healthcare MNCs.

3. Dignitaries and Coordinators

The session was graced by the presence of **Dr. N. Srinivas** (Director), **Dr. T. Mamatha** (Principal), **Dr. B. Haarika** (Vice-Principal). The event was coordinated by **Dr. P. Vivek Sagar** (Professor & HOD) and **Dr. P. Ravi Kumar** (Assoc. Professor & HOD).

4. Resource Person

Naga Rajesh - Founder and Managing Director

Ravikumar - Project head and Certified Trainer (CPC, CAIMC,CPMB,FIMC-HCC, AAPC,PMBA)

Krishna - Certified trainer (CPC, CPMA, CCS , LSSGB, AI Master)

Sakunthala - HR Executive

Supriya - SR HR Operation Lead

5. Participants

The workshop witnessed active participation from the following student groups:

- **B.Pharmacy Final Year Students**
- **M.Pharmacy I Year Students (All Branches)**
- **M.Pharmacy II Year Students (All Branches)**

6. Key Highlights of the Session

- Training session began with a welcome address delivered by the Director, Dr. N. Srinivas, who underscored the critical need for pharmacy professionals to remain abreast of evolving industry trends. He placed particular emphasis on the growing significance of pharmacovigilance, medical writing, and medical coding in modern healthcare, highlighting their roles in ensuring patient safety, regulatory compliance, and efficient documentation processes.
- Mr. Ravi Kumar, serving as Project Head and a certified trainer, conducted an in-depth session on medical coding and its pivotal importance within the healthcare sector. His presentation covered essential aspects of medical coding, including standardized classification systems like ICD-10, CPT, and HCPCS, which facilitate accurate billing, data analysis, and quality reporting. He elaborated on abundant career opportunities available, such as roles in hospitals, insurance companies, and consulting firms, while outlining key skills required—proficiency in anatomy, coding guidelines, attention to detail, and familiarity with electronic health records (EHR) systems—to succeed in this high-demand field.
- Mr. Krishna, a highly credentialed certified trainer holding certifications in CPC (Certified Professional Coder), CPMA (Certified Professional Medical Auditor), CCS (Certified Coding Specialist), LSSGB (Lean Six Sigma Green Belt), and AI Master, delivered an engaging lecture on pharmacovigilance. He emphasized its foundational

role in post-marketing surveillance for detecting, assessing, and preventing adverse drug reactions, alongside the value of allied fields such as medical billing and SAS (Statistical Analysis System) programming. Mr. Krishna detailed promising career opportunities, including positions as drug safety associates, pharmacovigilance scientists, and regulatory affairs specialists in pharmaceutical companies and CROs, stressing the need for analytical skills, regulatory knowledge, and data management expertise.

- Mr. Nagarajesh P presented an insightful lecture that focused on the dynamic landscape of emerging sectors within healthcare. He highlighted the rapid expansion of the Healthcare IT sector, particularly in medical coding, medical billing, and pharmacovigilance, driven by digital transformation, regulatory mandates, and global outsourcing trends. On career scope, he provided a detailed explanation of job profiles tailored for pharmacy graduates, including medical coders, clinical data analysts, and pharmacovigilance officers working in US healthcare processes and Clinical Research Organizations (CROs), noting competitive salaries, remote work options, and international exposure. Finally, he outlined the importance of key certifications like CPC for professional validation, alongside essential technical proficiencies such as coding software mastery, data analytics tools, HIPAA compliance understanding, and soft skills like problem-solving to excel in these competitive domains. He presented data on the increasing demand for life science graduates in the corporate healthcare sector, moving beyond traditional production and marketing roles.

The session was interactive, with students asking questions regarding salary packages, growth hierarchy, and training duration required for these specific roles.

Following the informative sessions, Sakunthala, HR Executive, and Supriya, Senior HR Operations Lead from Clouds N Codes Technologies, conducted an engaging group discussion. They announced an opportunity to provide **free coaching to five meritorious students** selected through this interactive evaluation. Students actively participated with enthusiasm, showcasing their understanding of medical coding, pharmacovigilance, and healthcare IT concepts discussed during the expert lectures. This practical assessment not

only helped identify top performers for the training program but also gave participants valuable experience in group discussion skills essential for healthcare industry interviews.

7. Outcomes

The seminar delivered clear and practical benefits for pharmacy students exploring career options beyond traditional lab work.

Students gained a understanding of alternative career paths outside wet-lab roles. They learned about high-demand jobs in medical coding, Pharmacovigilance, medical billing, and healthcare IT. These opportunities exist in US healthcare systems and Clinical Research Organizations (CROs), offering stable employment with good growth potential. Out of 17 students, 5 students were selected for free training in any one selected course.

Training and Certification Awareness

Participants discovered exactly what training is needed to break into these fields. Key certifications highlighted include CPC (Certified Professional Coder), CPMA, and CCS. Essential skills covered coding systems like ICD-10 and CPT, SAS programming, HIPAA compliance, and data analytics tools. Students now know the specific steps required to become job-ready.

Networking Opportunities

The event created valuable connections between students and industry professionals from Clouds N Codes Technologies. Expert speakers Mr. Ravi Kumar, Mr. Krishna, and Mr. Nagarajesh P interacted directly with attendees. This opened doors for mentorship, internship possibilities, and future job opportunities in these growing sectors.

8. Conclusion

The workshop concluded with a Vote of Thanks proposed by the coordinators, acknowledging the Management for their support and the Speaker for his valuable time. The event was a significant step toward enhancing the employability of the students in the competitive healthcare sector.



SAROJINI NAIDU VANITA PHARMACY MAHA VIDYALAYA (CO-ED.)

(Sponsored by the Exhibition Society)
UGC AUTONOMOUS INSTITUTION
Accredited A+ Grade by NAAC



WORKSHOP ON Potential Career Opportunities in the Healthcare Sector for Pharmacy Students



DECEMBER 29, 2025
11:00AM

Presided by
Dr. B. Prabha Shankar
Chairman, SNVPMV

Coordinated by

Dr. P. Vivek Sagar
Professor & HOD

Dr. P. Ravi Kumar
Assoc. Professor & HOD

SPEAKER



Mr. Nagarajesh P.
Founder & Director

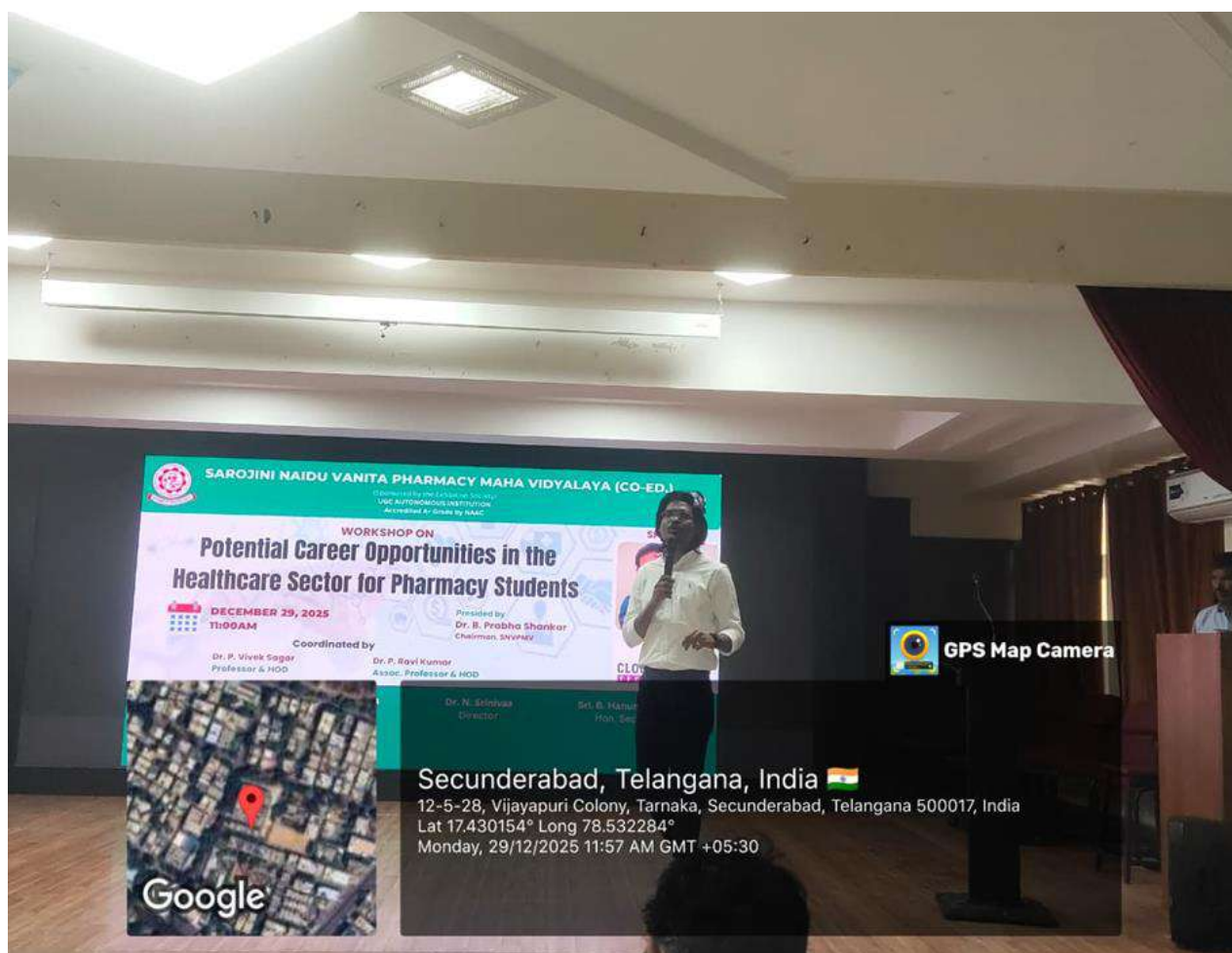


Dr. B. Haarika
Vice- Principal

Dr. T. Mamatha
Principal

Dr. N. Srinivas
Director

Sri. B. Hanumanth Rao
Hon. Secretary





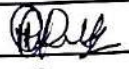
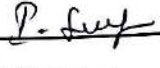
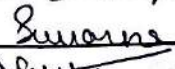
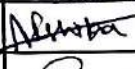
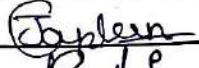
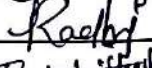
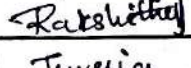
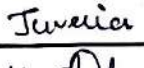
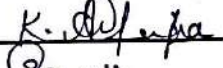
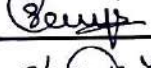
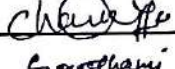
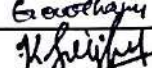
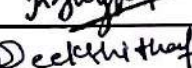
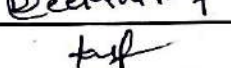
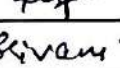
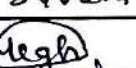
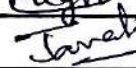
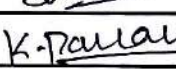
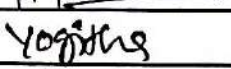
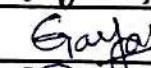

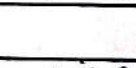
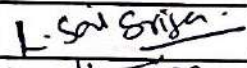
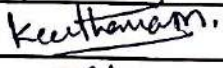

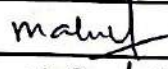
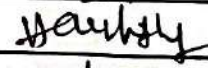
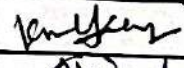
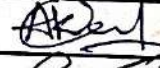

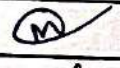
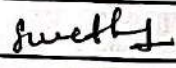
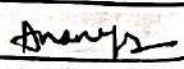
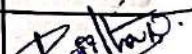


Work Shop on Potential career opportunities in
The Healthcare Sector 29/6/25

SAROJINI NAIDU VANITA PHARMACY MAHA VIDYALAYA
(Sponsored by the Exhibition Society), Tarnaka, Secunderabad

B.Pharmacy IV Year (VII SEM)

Sl.No	Hall Ticket No	Name of the Candidate	Signature
1	1704-22-881-001	A.V.Vasanthi	A.V.Vasanthi
2	1704-22-881-002	A.Thanmai	A.Thanmai
3	1704-22-881-003	Aarzoo Ali	Aarzoo
4	1704-22-881-004	Addanki Bhagya Sai Naga Lakshmi	Bhagya
5	1704-22-881-005	Anees Unnisa	Anees
6	1704-22-881-006	Asfiya Jabeen	Asfiya
7	1704-22-881-007	Arsheya Fatima	Arsheya
8	1704-22-881-008	Balla Shalini	Shalini
9	1704-22-881-010	Bellam Dimple Sowmya	D.Sowmya
10	1704-22-881-011	Bhatiprollu Medha Gayatri	Medha
11	1704-22-881-012	Boddepalli Kanchana	Kanchana
12	1704-22-881-013	Bonbon Preethi Raj	Preethi
13	1704-22-881-014	Borla Sri Jyothi	B. Sri Jyothi
14	1704-22-881-015	Brundam Sowmya	Brundam Sowmya
15	1704-22-881-016	C.K.Akansha	Akansha
16	1704-22-881-017	Ch.Sruthi	Sruthi
17	1704-22-881-018	Chakilam Sreeja	Sreeja
18	1704-22-881-019	Challa Vaishnavi	Vaishnavi
19	1704-22-881-020	Chiluveru Swetha	Swetha
20	1704-22-881-021	Chinthakunta Nandini	Nandini
21	1704-22-881-022	D.Sai Smrithi	Smrithi
22	1704-22-881-023	Dandaveni Jyothi	Jyothi
23	1704-22-881-024	Dikshitha Kasparaju	Dikshitha
24	1704-22-881-025	Dunna Aksana	Aksana
25	1704-22-881-026	Durgam Akshitha	Akshitha
26	1704-22-881-027	Emmadi Vaishnavi	Vaishnavi
27	1704-22-881-028	Endrala Likhitha	Likhitha
28	1704-22-881-029	Gaddala Sravani	Sr. Sravani
29	1704-22-881-030	Gaikwad Komal	Komal
30	1704-22-881-031	Gandeshriwar Sakshi Shriniwas	Sakshi
31	1704-22-881-032	Gandla Nitiashwarya	Nitiashwarya
32	1704-22-881-033	Ganji Gayathri	Gayathri
33	1704-22-881-034	Gopidi Siddhi Reddy	Siddhi
34	1704-22-881-035	Gottiparthi Rushitha	Rushitha

Sl.No	Hall Ticket No	Name of the Candidate	Signature
35	1704-22-881-036	Gouni Navya	
36	1704-22-881-037	Induri Soumya	
37	1704-22-881-038	Ingole Suvarna Dnyaneshwar	
38	1704-22-881-039	Ishika Agarwal	
39	1704-22-881-040	Japleen Kaur	
40	1704-22-881-041	Jatavath Radhika	
41	1704-22-881-042	Jatoth Rakshitha	
42	1704-22-881-043	Juveria Nazneem	
43	1704-22-881-045	K.Ashmitha	
44	1704-22-881-046	Kakkerawada Sowmya	
45	1704-22-881-047	Kanaganti Chaitanya	
46	1704-22-881-048	Kandimalla Gowthami	
47	1704-22-881-049	Kasavajjala S V Sriharee Saathvika	
48	1704-22-881-050	Kathi Deekshitha	
49	1704-22-881-051	Kiranmai Kothapally	
50	1704-22-881-052	Kokkula Srivani	
51	1704-22-881-053	Kola Meghana	
52	1704-22-881-054	Kolanti Javali	
53	1704-22-881-055	Konkisu Pallavi	
54	1704-22-881-056	Kunreddy Yogitha Reddy	
55	1704-22-881-057	Lakavath Gayathri	
56	1704-22-881-058	Lalremtluangi	
57	1704-22-881-059	Lanka Poojitha	
58	1704-22-881-060	Lingampally Sai srija	
59	1704-22-881-061	Madichetti keerthana	
60	1704-22-881-062	Mahek Begum	
61	1704-22-881-063	Mahveen Maryam	
62	1704-22-881-064	Mandapati Harshitha	
63	1704-22-881-065	Matta Kruthika	
64	1704-22-881-066	Maturi Akshitha	
65	1704-22-881-067	Mehtab Tabassum	
66	1704-22-881-068	Mohammedi Begum	
67	1704-22-881-069	Mudhadapu Swetha Rani	
68	1704-22-881-070	Nagula Anannya	
69	1704-22-881-071	Namani Tejaswi	
70	1704-22-881-072	Naragadda poojitha	

Sl.No	Hall Ticket No	Name of the Candidate	Signature
71	1704-22-881-073	Nethikar Sai keerthi	<i>Nethikar</i>
72	1704-22-881-074	P.N.M.Srilalitha Jahnavi	<i>P.N.M. Srilalitha</i>
73	1704-22-881-075	Pally Poojitha Yadav	<i>Pally Poojitha</i>
74	1704-22-881-076	Peddapulla Nikhitha	<i>Nikhitha</i>
75	1704-22-881-077	Peddi Reddy Varsha	<i>Varsha</i>
76	1704-22-881-078	Pothula Sreeja	<i>Sreeja</i>
77	1704-22-881-079	Pragati Bharathi	<i>Pragathi</i>
78	1704-22-881-080	Praharshitha N	
79	1704-22-881-081	Pullamolla Sowmya	<i>Sowmya</i>
80	1704-22-881-082	Puram Ruchitha	<i>P. Ruchitha</i>
81	1704-22-881-083	Qhazima Sareen	<i>Qhazima</i>
82	1704-22-881-084	Ramadeni Nishitha	<i>Nishitha</i>
83	1704-22-881-085	Ramavath Vedamukthi	
84	1704-22-881-086	Rathlavath Geetha	
85	1704-22-881-087	Sadhu Raja Rajeshwari Devi	<i>S. Rajeshwari</i>
86	1704-22-881-088	Safura Vali	<i>Safura</i>
87	1704-22-881-089	Sai priya	
88	1704-22-881-090	Samreen	<i>Samreen</i>
89	1704-22-881-091	Sarode jyothirmai Bai	
90	1704-22-881-092	Shankari Archana	<i>Archana</i>
91	1704-22-881-093	Sindhe Pooja	<i>Pooja</i>
92	1704-22-881-094	Theerthala Alekhya	<i>Alekhya</i>
93	1704-22-881-095	Thotapalli Likitha	<i>T. Likitha</i>
94	1704-22-881-096	Totameedi Sukanya	<i>T. Sukanya</i>
95	1704-22-881-097	Tumma Sakshi	
96	1704-22-881-098	Uduthala Spandana	<i>V. Spandana</i>
97	1704-22-881-099	Uppala Anjali	<i>Anjali</i>
98	1704-22-881-100	V.Akhila	<i>Akhila</i>
99	1704-22-881-101	Vallurupalli Hamsika Naag	<i>Hamsika</i>
100	1704-22-881-102	Veena Devgankar	<i>D. Veena</i>
101	1704-22-881-103	Vemula Navya	<i>V. Navya</i>
102	1704-22-881-104	Vytla Shruthi	<i>V. Shruthi</i>
103	1704-22-881-105	Wagmare Varsha	
104	1704-22-881-106	Yada udayasri	
105	1704-22-881-107	Sayyamgari Akhila	<i>Akhila</i>

Workshop on Potential Career Opportunities in the
Healthcare Sector. 29/12/25

SAROJINI NAIDU VANITA PHARMACY MAHA VIDYALAYA (CO-ED.)

(Sponsored by the Exhibition Society) Lalaguda Tarnaka, Sec'bad

M.Pharmacy (Quality Assurance) I year 2025-2026

Sno	H.T.No	Name of the Student	
1	1704-25-868-001	Banothu Ram	B. Ram
2	1704-25-868-002	Balemra Reshma	B. Reshma
3	1704-25-868-003	Bayya Sai Akanksha	B. Akanksha
4	1704-25-868-004	Challa Vaishnavi	
5	1704-25-868-005	Dharithri Das	Dharithri Das
6	1704-25-868-006	Jupudi Shriya Kumari	J. Shriya Kumari
7	1704-25-868-007	Nethi Bhavya	N. Bhavya
8	1704-25-868-008	Pallati Ruchitha	Ruchitha
9	1704-25-868-009	Pandala Abhishek Goud	Abhishek Goud
10	1704-25-868-010	Pinapati Rishitha	Rishitha
11	1704-25-868-011	Savala Gayathri	Gayathri
12	1704-25-868-012	Singireddy Sankeerthana	Sankeerthana
13	1704-25-868-013	Vaddepally Ravivarma	
14	1704-25-868-014	Vuyyuru Deekshitha Ramani	V. Deekshitha Ramani

SAROJINI NAIDU VANITA PHARMACY MAHA VIDYALAYA (CO-ED.)

(Sponsored by the Exhibition Society) Lalaguda Tarnaka, Sec'bad

M.Pharmacy (Regulatory Affairs) I year 2025-2026

Sno	H.T.No	Name of the Student	Signature
1	1704-25-867-001	Appanna Keerthi	<u>A. Keerthi</u>
2	1704-25-867-002	Bodula Pallavi	
3	1704-25-867-003	Byti Rahul	<u>B. Rahul</u>
4	1704-25-867-004	Chava Bhuvana Sri	<u>Bhuvana</u>
5	1704-25-867-005	Chintakunta Poojitha	<u>C. Poojitha</u>
6	1704-25-867-006	K Sahithi	<u>K. Sahithi</u>
7	1704-25-867-007	Koyalakonda Shirisha	
8	1704-25-867-008	Kunta Laxmi Priya	<u>K. L. Priya</u>
9	1704-25-867-009	M. Dedhipya	<u>M. Dedhipya</u>
10	1704-25-867-010	Mirdoddi Nandini	
11	1704-25-867-011	Pothuganti Anjali	
12	1704-25-867-012	Surampally srilakshmi	<u>S. Lakshmi</u>
13	1704-25-867-013	Vadla Nikitha	<u>V. Nikitha</u>
14	1704-25-867-014	Vankudoth Usanthi	<u>V. Usanthi</u>
15	1704-25-867-015	Varkal Sai Ashritha	<u>A. Sai</u>
16	1704-25-867-016	Vishwanath Shweta	<u>V. Shweta</u>

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5	1704-25-885-005	P. Tharaka	<u>P. Tharaka</u>
6	1704-25-885-006	Rafya Sultana	<u>Rafya Sultana</u>
7	1704-25-885-007	Srija Patwari	<u>P. Srija</u>
8	1704-25-885-008	Syeda Nudrath Fatima	<u>Nudra</u>
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4	1704-25-886-004	Arshiya Naaz	<i>Arshiya</i>
5	1704-25-886-005	Ayesha Nazneen	<i>Ayesha Nazneen</i>
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7	1704-25-886-007	Bhavishya	<i>Bhavishya</i>
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12	1704-25-886-012	Kundrapu Lakshmi Manasa	<i>Manasa</i>
13	1704-25-886-013	Mankar Hari Priya	<i>Hari Priya</i>
14	1704-25-886-014	Mulamalla Kavya	<i>M. Kavya</i>
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9	1704-25-887-009	S R Shriya Vaishnavi	Vaish
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