



SAROJINI NAIDU VANITA PHARMACY MAHA VIDYALAYA (Co-Ed.)

(Sponsored by the Exhibition Society)

Affiliated to Osmania University, Approved by Pharmacy Council of India, New Delhi
NBA Accredited B.Pharmacy Course - NAAC Accredited with A+ Grade
UGC AUTONOMOUS INSTITUTION

Ref.: SNVPMV/

Date: 18-07-2026

CIRCULAR

All the students of IV B.Pharmacy and M. Pharm are hereby informed that Sarojini Naidu Vanita Pharmacy Maha Vidyalaya (Co-Ed.) is organizing an Offline Guest lecture on the topic **"Beyond the Degree: Selecting the right Industrial career in Pharma"** by Ms. Bakka Vaishnavi, Research Scientist, Dr. Reddy's Laboratories, Hyderabad.

The Guest lecture is being conducted by the **Career Guidance Training and Placement Cell (CGT & P)** of our institute for guiding the students to choose the correct career in Pharmaceutical industries.

The session aims to provide awareness about various career opportunities for pharmacy students and to guide them with effective strategies to succeed in competitive examinations.

Key Points of the Session:

- Career opportunities for pharmacy graduates and postgraduates
- Motivation to do M.Pharm. Full- time.
- Realisation of smart opportunities possible in pharma industry as compared to CR, PV,CDM..etc.

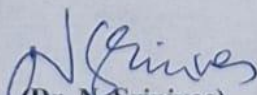
Program Details:

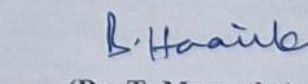
Date: 18th July 2026

Time: 11:30 AM onwards

Venue: SNVPMV (Co-Ed.) Auditorium

All HoD's, class in charges & B.PharmVIII sem project guides have to make it mandatory for students to attend.


(Dr. N. Srinivas)
CGT & P I/C
Head - R.A


(Dr. T. Mamatha)
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A+
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A COMMITMENT TOWARDS
QUALITY TECHNICAL EDUCATION

ISO
International Organization for Standardization
21001:2018

**INSTITUTION'S
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(Ministry of Education, India)

IPA-SF
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Pharmaceutical
Association
Student Forum



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GUEST LECTURE ON

“BEYOND THE DEGREE: SELECTING THE RIGHT INDUSTRIAL CAREER IN PHARMA”



On 18th July 2026 from 11:30 A.M onwards



At SNVPMV Auditorium



SPEAKER

Ms. Bakka Vaishnavi

Research Scientist,
Department of Analytical Research and
Development,
Dr. Reddy's Laboratories, Hyderabad.

(Distinguished Alumna of SNVPMV
M.Pharm Gold Medalist - JNTUH,
GPAT/TSPGECET/NIPER Ranker)

PRESIDED BY

Dr. B. Prabha Shankar
Chairman, SNVPMV (Co-Ed)

PROGRAMME COORDINATOR

Dr. N. Srinivas
Professor, Placement Officer &
Admissions Incharge,
SNVPMV.



Sri B. Hanumanth Rao
Hon. Secretary



Dr. T. Mamatha
Principal



Dr. B. Haarika
Vice- Principal



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Report of the Guest lecture on

“Beyond the Degree: Selecting the right Industrial career in Pharma ”

Date: 18th JULY 2026

Time: 11:30 A.M. to 1:30 P.M.

Venue: SNVPMV Auditorium

Total Number of Participants: 75 M. Pharm, B. Pharm students, 10 Faculty members.

The **Career Guidance Training and Placement Cell (CGT &P)** organized a Guest Lecture with topic **"BEYOND THE DEGREE: SELECTING THE RIGHT INDUSTRIAL CAREER IN PHARMA"**. The program aimed to guide B.Pharm and M.Pharm students in understanding career opportunities in the pharmaceutical industry after graduation, and the skill sets required to succeed beyond academic qualifications.

OBJECTIVE OF GUEST LECTURE:

The session was structured to address common student concerns:

- Should I join industry or pursue higher studies?
- Which department in pharma offers better pay and growth?
- What are the different types of pharmaceutical companies?
- What skills do companies expect from fresh graduates?

Speaker Profile

Ms. Bakka Vaishnavi

Research Scientist, Department of Analytical Research and Development, Dr. Reddy's Laboratories, Hyderabad

Distinguished Alumna of SNVPMV, M.Pharm Gold Medalist - JNTUH, GPAT/TSPGECET/NIPER Ranker.

Programme Coordinator:

Dr. N. Srinivas, Professor, Placement Officer & Admissions Incharge, SNVPMV



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The speaker further elaborated on:

A. Career Dilemma After Degree:

Ms. Vaishnavi began by acknowledging the confusion students face after B. Pharm/M. Pharm — whether to enter industry immediately or go for higher studies. She emphasized that the choice should be based on career goals, financial needs, and interest in research vs. operations.

B. Types of Pharmaceutical Companies

The speaker provided a detailed classification of pharma employers in India:

Innovator & Global Pharmaceutical Companies: Dr. Reddy's Laboratories, Sun Pharmaceutical, Cipla, Lupin, Torrent, Zydus Lifesciences, Alkem, Glenmark, Biocon

Biopharmaceutical & Vaccine Companies: Biological E, Bharat Biotech, Serum Institute of India, Panacea Biotec, Indian Immunologicals

Generic & API Manufacturers: Aurobindo Pharma, Hetero, Divi's Laboratories, Granules India, Natco Pharma, MSN Laboratories, Shilpa Medicare

Multinational Pharmaceutical Companies in India: Pfizer, Novartis, Abbott, Sanofi, AstraZeneca, Merck, Bayer, Johnson & Johnson, Eli Lilly

This breakdown helped students identify where their interests in R&D, manufacturing, QC, regulatory, or marketing could fit.

C. Industry Expectations

The core message delivered was: "Your degree opens the door. Your skills, curiosity, and persistence determine how far you go."

Ms. Vaishnavi stressed that companies look for more than marks — they value communication, lab techniques, regulatory knowledge, problem-solving, and willingness to learn.



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IMPACT OF THE GUEST LECTURE:

1. Career Clarity for Students

Students gained a clear understanding of the various career paths available in the pharmaceutical industry. The classification of companies into Innovator, Biopharmaceutical, Generic/API, and MNC segments helped them identify where their skills and interests align. Many students who were confused between industry and higher studies received practical guidance to make informed decisions.

2. Industry-Academia Bridge

Ms. Bakka Vaishnavi's experience at Dr. Reddy's Laboratories provided real-world insights that are not covered in textbooks. Hearing from an SNVPMV alumna motivated students and showed them a tangible career progression path from campus to industry.

3. Skill Awareness

The core message — "Your degree opens the door. Your skills, curiosity, and persistence determine how far you go" — shifted student focus from only academic scores to developing industry-relevant skills like analytical techniques, regulatory knowledge, communication, and problem-solving.

4. Placement & Internship Motivation

Exposure to major companies such as Dr. Reddy's, Sun Pharma, Cipla, Biocon, Serum Institute, and MNCs like Pfizer, Novartis, and J&J increased student interest in internships and campus placements. Students became more aware of the departments and roles that offer better growth and compensation.

5. Overall Engagement

The interactive Q&A session showed active participation. Students asked questions about roles in R&D, QC, production, and regulatory affairs. The session boosted confidence and encouraged students to start preparing early for industry requirements.

OUTCOMES OF THE GUEST LECTURE:

1. Enhanced Career Awareness

Students became aware of the different sectors within the pharmaceutical industry. The detailed categorization of companies — Innovator & Global, Biopharma & Vaccines, Generic & API, and MNCs in India — helped students map their career interests to specific organizations like Dr. Reddy's, Sun Pharma, Biocon, Serum Institute, Pfizer, and Novartis.

2. Clarity on Industry vs. Higher Studies

The session directly addressed common student dilemmas such as "Should I join industry? Should I pursue higher studies? Which role has better growth?" This helped students evaluate options based on personal goals, financial aspects, and career growth potential.

3. Focus on Skill Development



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The speaker emphasized that technical knowledge alone is not sufficient. The takeaway message, "Your degree opens the door. Your skills, curiosity, and persistence determine how far you go", encouraged students to develop industry-relevant skills including analytical techniques, GMP knowledge, regulatory affairs, communication, and adaptability.

4. Increased Placement Readiness

Exposure to what companies expect from fresh graduates made students more placement-oriented. Many students showed interest in internships and training programs to gain practical exposure before entering the industry.

5. Motivation through Alumni Connect

As Ms. Vaishnavi is an SNVPMV alumna and Gold Medalist, her journey inspired students. It demonstrated that with the right guidance and effort, students from SNVPMV can secure roles in top pharmaceutical companies.

6. Active Student Engagement

The Q&A session saw active participation. Students asked questions related to job roles in R&D, QC, production, regulatory, and career progression in companies like Dr. Reddy's.

FELICITATION AND VOTE OF THANKS:

The programme concluded with a heartfelt Vote of Thanks delivered by **Dr. M. Swetha**, Associate Professor, Department of Regulatory Affairs, SNVPMV. She expressed sincere gratitude to the Chief Guest for sharing his expertise and practical insights on **BEYOND THE DEGREE: SELECTING THE RIGHT INDUSTRIAL CAREER IN PHARMA**. She also thanked the Principal, Vice-Principal, faculty members, students, organizing committee, and all those who contributed to the successful conduct of the guest lecture. The programme concluded with the National Anthem.





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